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InnerVoice

Employment conditions survey 2023

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Introduction What do employees think?

Motivation for the survey

• Maersk and trade union De Unie are starting discussions about the new Collective Labour Agreement (CLA) in 2023. The parties to the CLA believe that it is important to include the opinions of all employees who are covered by the CLA. InnerVoice supports this effort by means of a survey approach developed for this purpose.

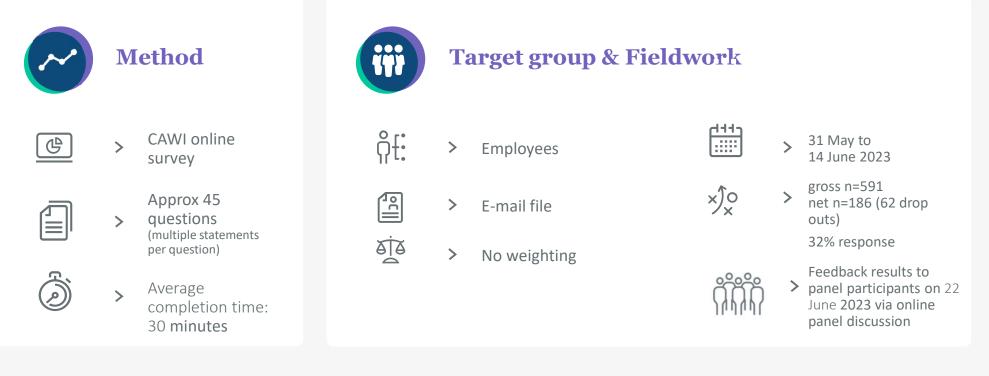
From panel discussions to a custom survey

- In April/May 2023, 7 (online) panel discussions were held with groups of employees of Maersk: 1 with HR specialists (employer side), 1 with Works Council members and 5 with other employees. The aim of the panel discussions was to learn which themes and subjects are important to employees for the new CLA. The panel discussions were held with an optimally diverse a group of Maersk employees.
- The input from the panel discussions was then used to customise a survey.
- In May/June 2023, most of the nearly 591 Maersk employees were invited to participate in the survey to share their thoughts on what they feel is important for the new CLA. Over two weeks, 42% started the survey and 32% of employees (186 employees) participated in the survey.
- This report presents the survey results.



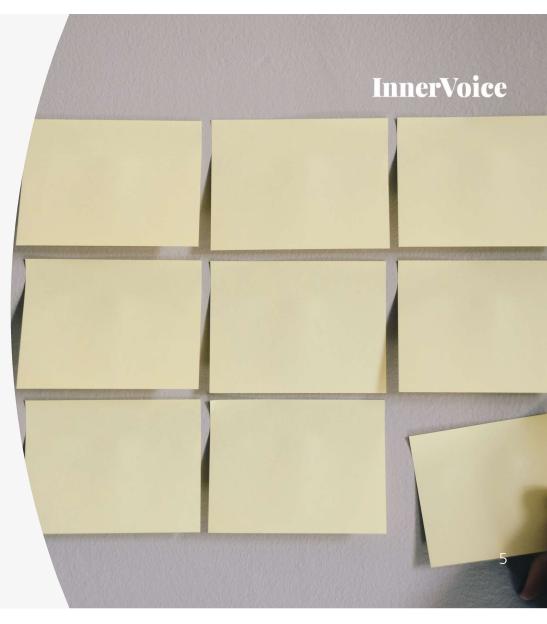
Introduction Research justification

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Introduction Reading guide

- This report presents all the results which were collected in the CLA questionnaire drawn up for Maersk and De Unie.
- Besides the results for Maersk as a whole, differences are displayed broken down into different <u>categories</u>:
 - → Age in categories (18-24 / 25-34 / 35-44 / 45-54 / 55+)
 - → Male/female
 - → Years of employment in categories (-2 years, 2-5 years, 5-10 years, 10-15 years, 15 years or longer)
 - → Managerial/non-managerial
 - → Department (NEC Area, OCL, Ocean Product, other regional/global, HR/FIN/IT/other)
 - → Job level (1-2, 3, 4, 5+).
- Employees have provided explanations for each theme. This report includes a <u>selection</u> of these. This means that several literal answers are shown by way of illustration. This should not be interpreted as the opinion of all employees.
- Results are obtained through sampling and then interpreted, taking a certain probability into account. Based on probability theory, margins can be calculated within which there are virtually certain random variations. In this report, a darker colour indicates when a result of a certain subgroup <u>significantly</u> deviates from the total number of employees questioned.



Summary



Summary What do Maersk employees feel is important for the new CLA?

Income

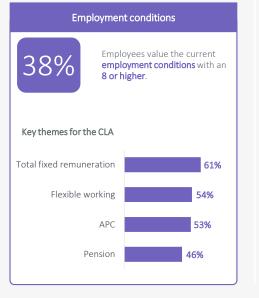
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General

General rating for Maersk benefits

6.7

On average, employees at Maersk give the employment conditions a rating of



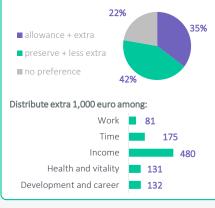
Themes

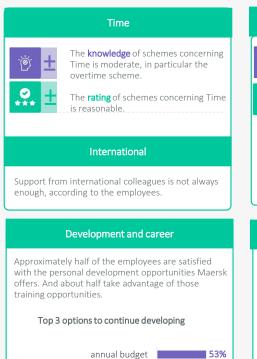


The **rating** is moderate. Rating for (salary) growth lowest.

Compared to the compensation package at comparable companies, the majority of employees assess their own conditions as **(much) better or comparable**, primary (57%) and especially secondary conditions (70%).

Employees have a slight **preference** for a more generous allowance for purchasing power with less investment in other benefits.





annual budget 53% support for career orientation 37% offer of courses and training in... 31%



Results

x/2 00/2 05/0 4-/2 4 to 2/x 0/2 $\frac{30}{x} \frac{1}{x} \frac{30}{x} \frac{1}{x} \frac$ x/37 x/x 00 00 * 9 x 2 g X 51 03 3 502 × 52 6

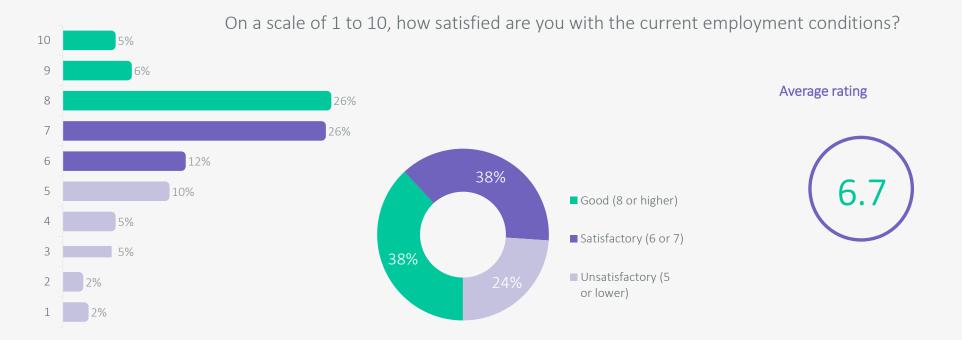
General rating for benefits

InnerVoice

General employment conditions InnerVoice The majority of employees are positive about the current employment conditions

• Employees aged 55 and above are more often dissatisfied with current employment conditions than other employees, 50% giving an unsatisfactory rating.

• As job level increases, employees are more satisfied with the current employment conditions (level 2 average 6.4, level 3 6.5, level 4 7.0, level 5+ 7.2).



Question: On a scale of 1 (very unsatisfied) to 10 (very satisfied), how satisfied are you with the current terms and conditions of employment? Base: all (n=186)

Many employees mention inflation correction as a reason to InnerVoice be less satisfied with the employment conditions

Explanation of satisfaction with the current employment conditions

Explanation of 'good' 38%	Explanation for 'sufficient' 38%	Explanation for 'unsatisfactory' 24%
 'Overall a good package when it comes to bonus/pension/flex policy. However, the base salary is not in line with the market and once you've got the job, it is difficult to make jumps in line with the market.' 'Very happy; only issue is that it is not sure if you get your entire inflation correction. It is inflation that hits us all, not a performance bonus that can be different for all.' 'Flexibility towards working from home since the pandemic, salary level is good.' 'Employment conditions are good; salary is also good in itself but given the profits Maersk is making and current inflation rates, it would be decent to incorporate this more into the base salary rather than just through bonuses.' 	 'Benefits could be better and would eliminate the 1-year fixed contract for new joiners.' 'Apart from the salary, the employment conditions are good. The salary, however, should (given the huge profits) go up a few per cent.' 'I have been with Maersk for quite a while. When I started, they shared many benefits with the employees, but not anymore.' 'Maersk can do more in terms of policies for older employees.' 'I'm satisfied with the CLA in general; however, it's a pity that inflation and profit made in that year are not taken into consideration for a salary increase. I understand that investments are needed for the future, but the ratio of daily cost/inflation to salary increase (base) is disproportionate.' 	 'The bonus and inflation compensation we got was hugely disappointing.' 'Nothing has been arranged for the elderly who have been employed for a long time. Furthermore, salary increases are not in line with inflation There are people who only received 3 or 4% while at the Maasvlakte, they receive 17% in price compensation alone. Furthermore, there is a lot of inequality in the Willemswerf building between different floors.' 'I disagree with the bonus, I'd rather have an increase in salary.' 'Unbelievable that it takes so long to come with an outcome for the CLA. I have never experienced something like this.' 'Salary increase if far too low compared to the inflation, especially after the best profit the company ever made.'

Question: Can you explain your answer? (On a scale of 1 (very unsatisfied) to 10 (very satisfied), how satisfied are you with the current terms and conditions of employment?) Base: all (n=186)

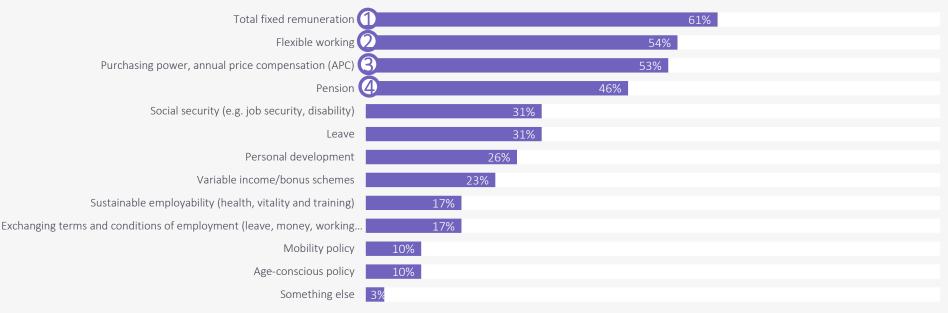
This selection includes literal answers from employees that were quite common. These answers do not represent the opinion of all employees.

General employment conditions Top 4 in themes related to employment conditions



- The APC is considered more important by men than by women (58% vs 42%). On the contrary, women consider flexible working (64% vs 48%) more important, as well as the exchange of employment conditions (26% vs 11%). Total fixed remuneration tops the list of both men and women (men 60%, women 64%).
- Pension becomes more important the older employees are; personal development decreases in importance with age.
- In addition to total fixed remuneration (57%), dissatisfied employees are relatively more likely to mention APC (68%), pension (59%) and social security (39%).

Which (4) themes do you consider most important with respect to your employment conditions?



Question: Which themes do you consider most important with respect to your terms and conditions of employment? Base: all (n=186)

Around one in six employees provides an explanation on the key themes: this often involves a combination of themes

Explanation of key employment conditions themes

Explanation of 'total fixed remuneration' 38%	Explanation of 'flexible working' 38%	Explanation of 'APC' 24%
 'The combination of everything has to be right.' 'A good base salary is key. On top of that, quality of life is becoming more and more expensive and the adjustments within Maersk are not in line with the inflation trend, which means you have to absorb a good portion yourself, if your base salary does not cover this.' 'Salary is the obvious answer; that's the reason we are here. Maersk is a beautiful and large company that likes to attract and retain talent. This starts with the salary. Leave is important too, although I think that's enough at the moment. Social security is important within Maersk where we face reorganisation almost every year.' 'Stability and security of income as well as building a future (pension) are important to me.' 	 'Flexible working contributions to a healthy work/life balance. Number of holidays contributes as well. A good salary - with remain of purchasing power - is good for mental wellbeing (work/life balance).' 'Mainly the freedom to work flexible being it in the office or from home is an incredible important subject for me.' 'Base salary with matching bonus (based on performance & company), preserving purchasing power (inflation/salary), pension for the future and flexible working are important for all.' 'For me, flexible working is also very important, as it makes life (especially work-family life balance) significantly easier.' 	 '2022 & 2023 we have seen painful increase of inflation which was not the case before Covid times. While I'm not big supporter of APC I would like inflation factor to be taken into account. I miss the fact Maersk didn't take action already in 2022 at least partially compensating inflation with even minor base salary increase (2-3%), bearing in mind its record high profits in 2021 & 2022.' 'Pay linked to APC is very common in the group. Either in CLA or via government (like in Belgium). But not at Maersk NL, which is very unfair. I feel other departments and countries eat more from the overall budget, leaving Maersk NL low. Social Security is important when people are getting older, as not many 'old' people work at Maersk. Pension is important with all the changes coming in NL (not good for certain age groups, mainly 40+).'

Question: Could you explain why? Which themes do you consider most important with respect to your employment conditions? Base: all (n=186)

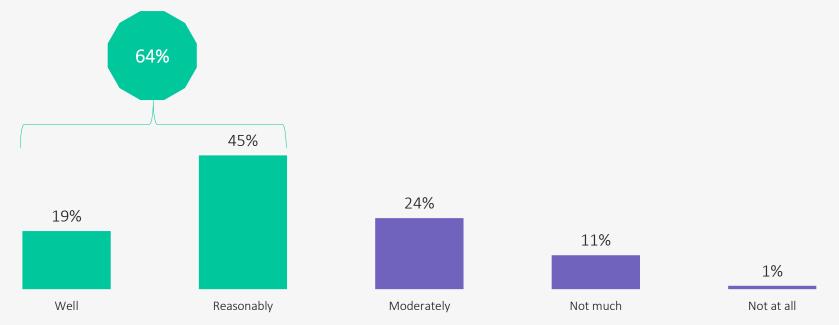
This selection includes literal answers from employees that were quite common. These answers do not represent the opinion of all employees.

InnerVoice

Knowledge of schemes InnerVoice Two in three say they know the employment conditions well /reasonably well

• No significant differences in familiarity were detected between the different subgroups. It seems that the longer employees are employed, the more familiar they are. Higher job levels also appear to be slightly more familiar.

To what extent are you aware of the content of the current employment conditions (CLA and company schemes)?

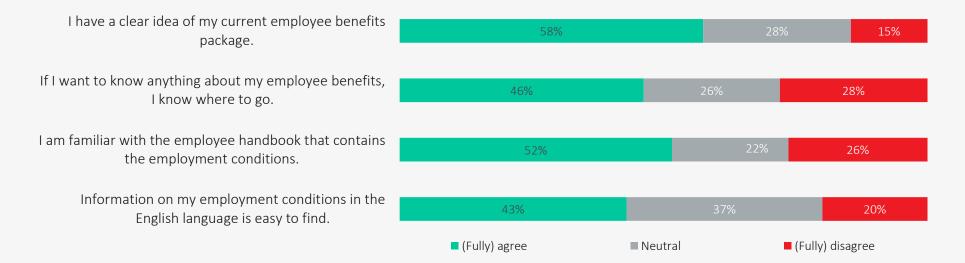


Question: To what extent are you aware of the content of the current employment conditions (CLA and schemes)? Base: all (n=186)

Knowledge of schemes InnerVoice More than half of the employees find that the employment conditions are clear

- Managers have a better perception of the package than other employees (77% vs 51%). Managers also seem to agree more often with the other three statements, although not significantly.
- It is relatively more common for employees of the HR/FIN/IT departments to consider information in English easy to find (26%).

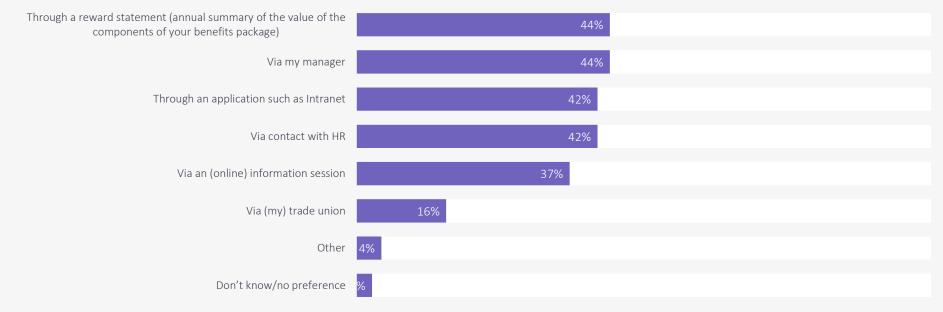
To what extent do you agree with the following statements?



Question: To what extent do you agree or disagree with the following statements? Base: all (n=186) $\,$

Way of informing InnerVoice In addition to the manager, almost half the employees prefer an annual reward statement as the source of information

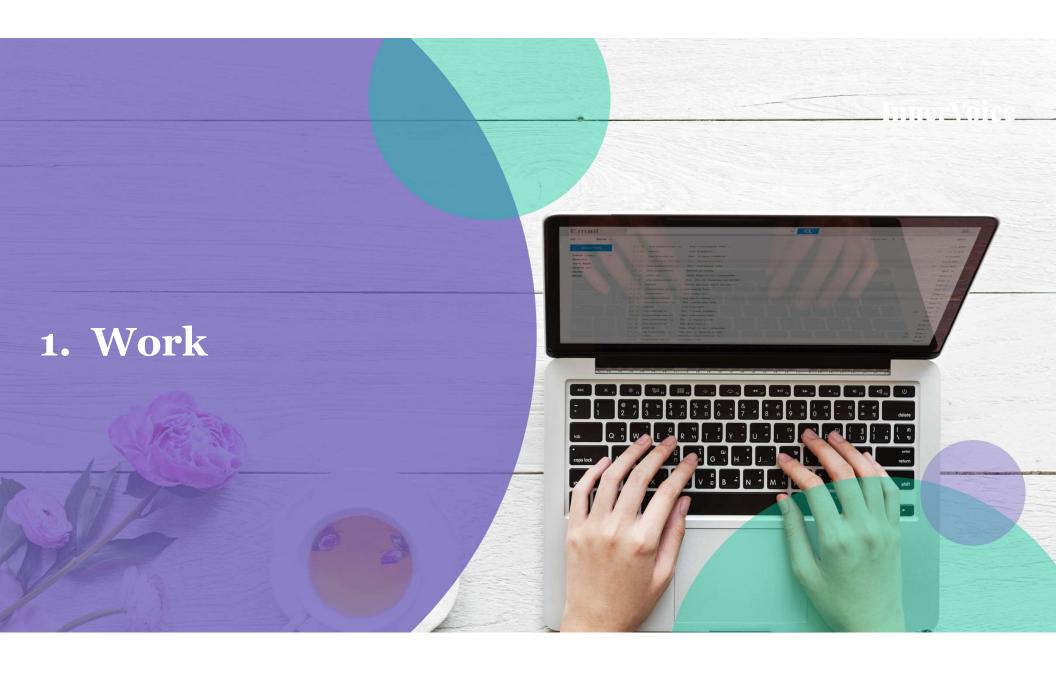
• Relatively more men than women would like to be informed by the union (18% vs 7%). And the older the employees, the more often they want to be kept informed by the union (25-34 years 5%, 55+ 32%). Lower job levels in particular prefer information by the union (22% for level 2, 19% for level 3).



Question: How would you like to be informed about the schemes in your employment conditions package? Base: all (n=186)

Results per theme

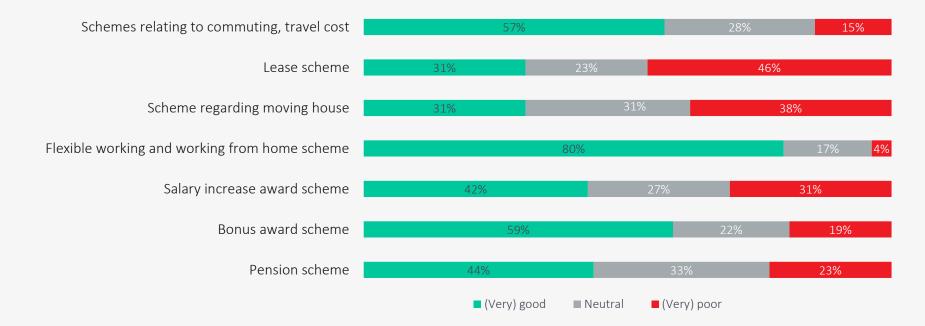




Theme in detail: Work Most familiar with flex/home working schemes

InnerVoice

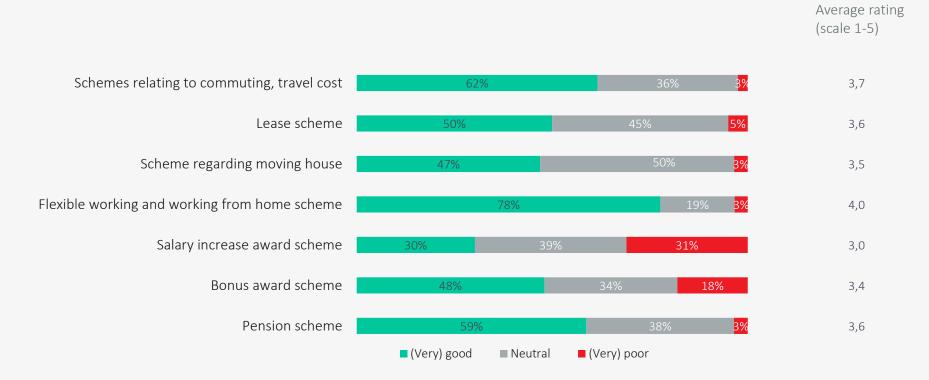
- Managers in particular are well familiar with the flex/home working scheme (91%) and the salary increase award scheme (69%).
- The higher the job level, the higher the familiarity among the employees with the bonus scheme (level 5: 76%) and the pension scheme (level 5: 68%).
- The more satisfied employees are with the employment conditions, the more familiar they are with the schemes for awarding salary increases and bonuses.



Question: To what extent are you familiar with the following schemes at Maersk regarding 'Work'? Base: all (n=186) $\,$

Theme in detail: WorkInnerVoiceThe flex/home working scheme is best rated, salary increase award least

• No significant differences were detected between the different subgroups.



Question: How would you rate these schemes?

Base: all those who are familiar with the scheme (very good, good, neutral) (n=maximum 186)

Theme in detail: Work Anthology of what employees miss in the theme 'Work'

InnerVoice

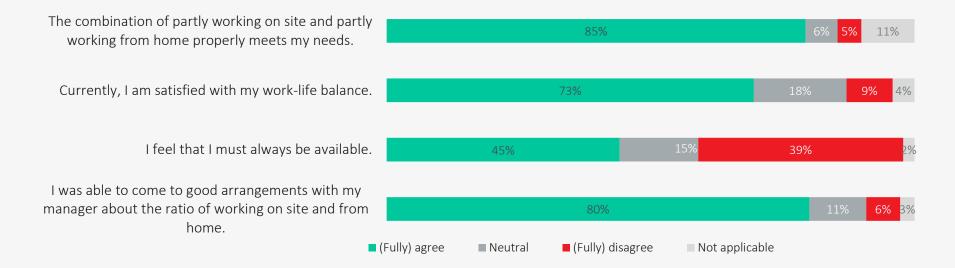


Question: Do you miss anything, or do you have any suggestions to improve existing agreements relating to 'Work'? Base: all (n=186)

Theme in detail: WorkInnerVoice85% of employees are positive about working partly on site and partly from home

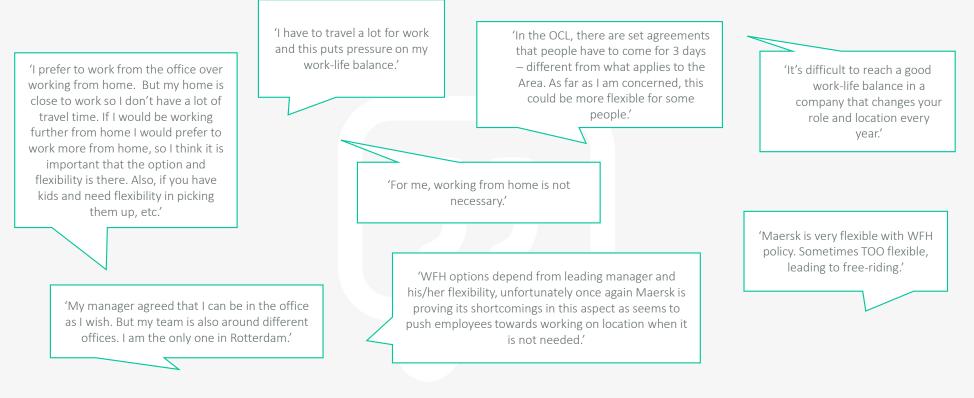
• No significant differences were detected between the different subgroups.

To what extent do you agree with the following statements? (work-life balance and workload):

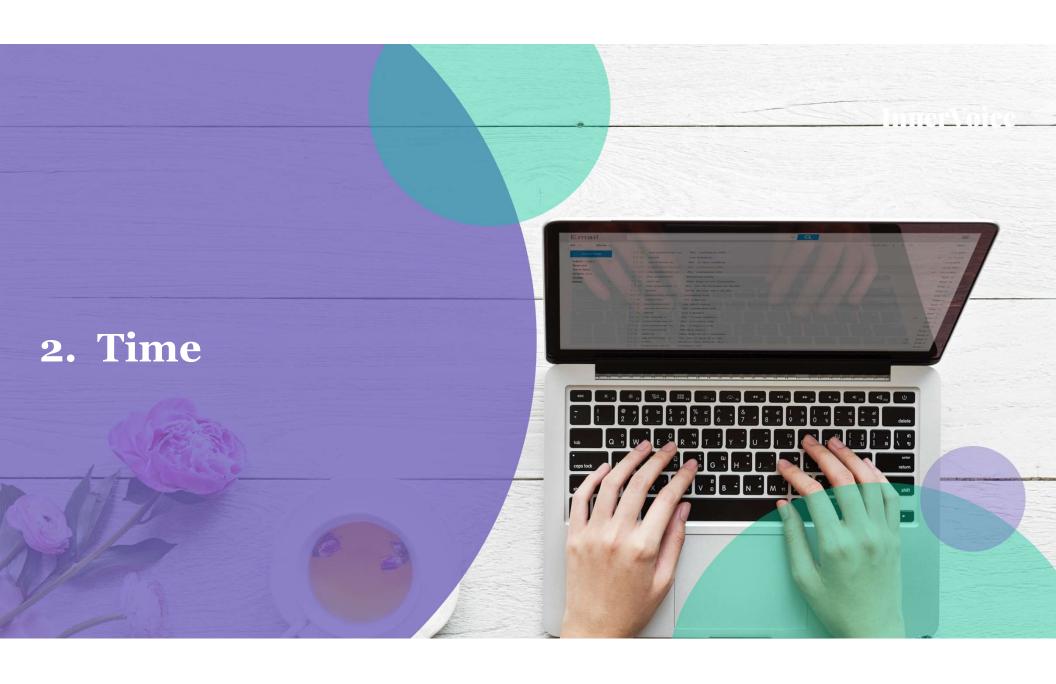


Question: To what extent do you agree or disagree with the following statements? Base: all (n=186) $\,$

Theme in detail: Work InnerVoice Collection of comments on statements regarding work-life balance and workload



Question: Can you explain your answers? Base: all (n=186)

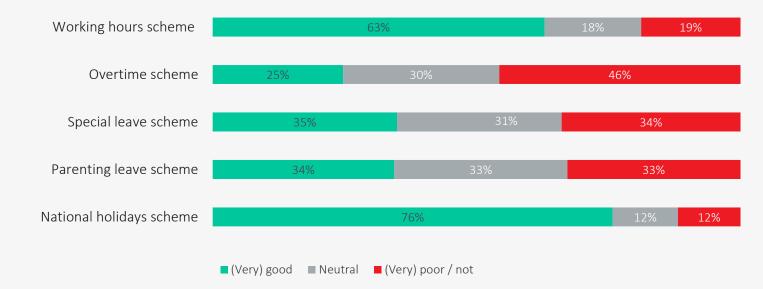


Theme in detail: Time Knowledge of schemes: overtime scheme least known



• In particular, employees in the OCL department know the working hours scheme (very) well (77%) as well as the overtime regulation (45%).

• Both OCL and Ocean Products employees are (very) familiar with the holiday scheme (87% and 89% respectively)



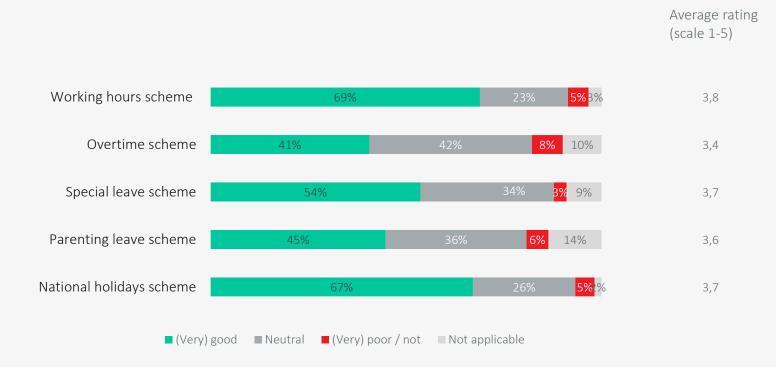
Question: To what extent are you familiar with the following allowances relating to 'Time'? Base: all (n=186)

Theme in detail: Time Rating of schemes: highest rating for working hours scheme

InnerVoice

• Men rate the working hours scheme higher than women (75% vs 57%).

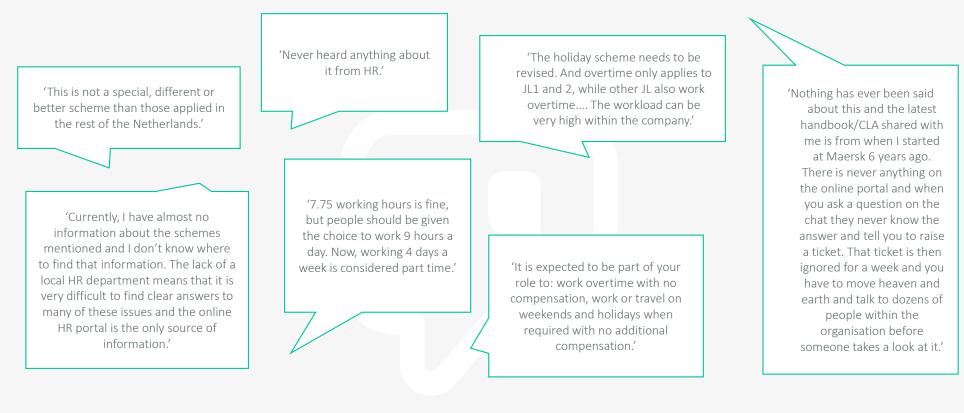
• Employees in the OCL department are relatively more likely to rate the special leave scheme as (very) good (69%).



Question: How would you rate these schemes? Base: all (n=186)

Theme in detail: Time Collection of comments on statements regarding 'Time'.

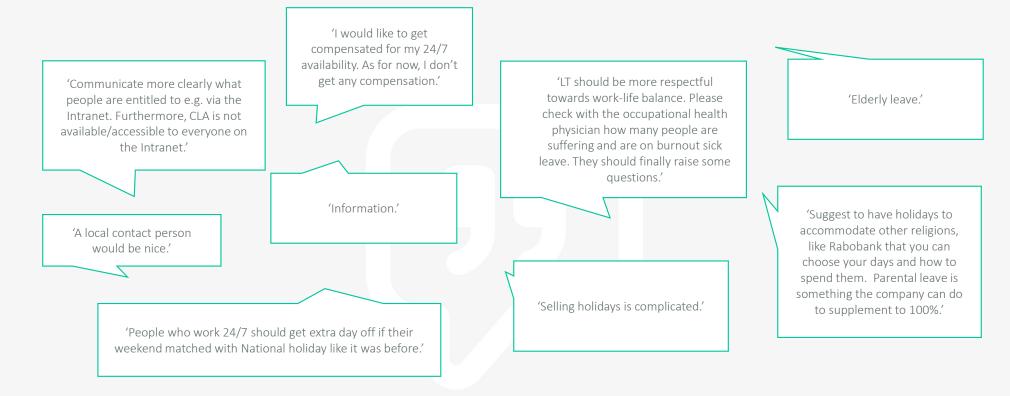
InnerVoice



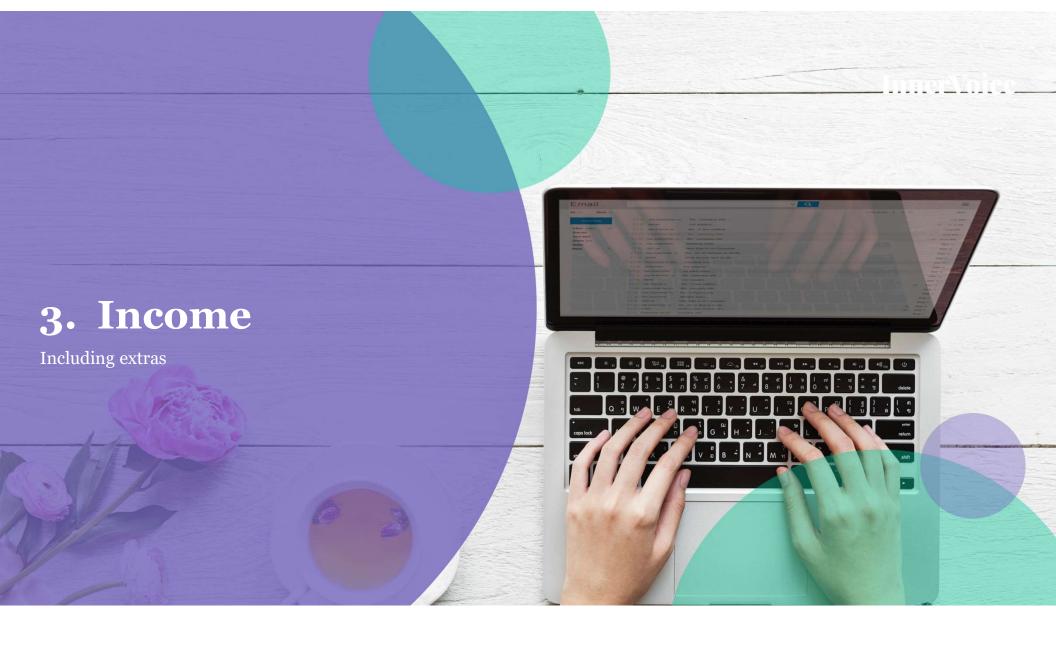
Question: Can you explain your answers? Base: all (n=186)

Theme in detail: Time Anthology of what employees miss in the theme 'Time'

InnerVoice

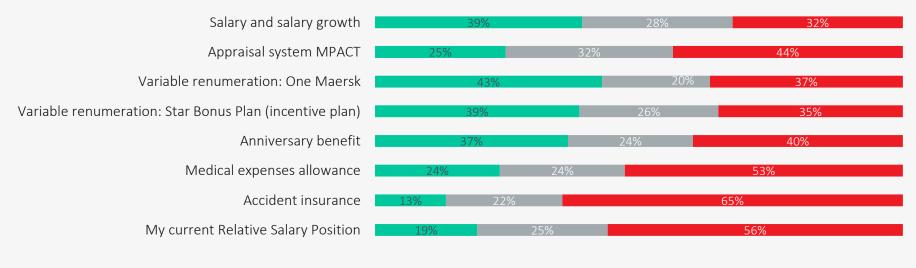


Question: Do you miss anything, or do you have any suggestions to improve existing agreements relating to 'Time'? Base: all (n=186)



Theme in detail: IncomeInnerVoiceKnowledge of schemes: One Maersk best known; RSP poorly knownInnerVoice

- Among managers, familiarity with salary (growth) is relatively higher (66%). With MPACT (40%), with One Maersk (69%) and with Star Bonus Plan (66%).
- MPACT, One Maersk and Star Bonus plan are more familiar the higher the job level.
- One Maersk is better known among younger employees.
- The anniversary benefit is more familiar the longer the employee has been employed.

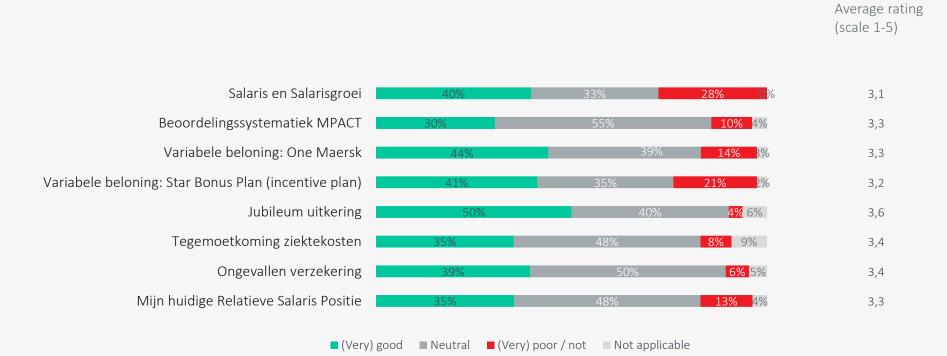


■ (Very) good ■ Neutral ■ (Very) poor / not

Question: To what extent are you familiar with the following schemes regarding 'Income'? Base: all (n=186)

Theme in detail: Income Rating of schemes: anniversary bonus best rated, salary (growth) least

• The anniversary bonus is rated higher by women than by men (63% vs 41%).



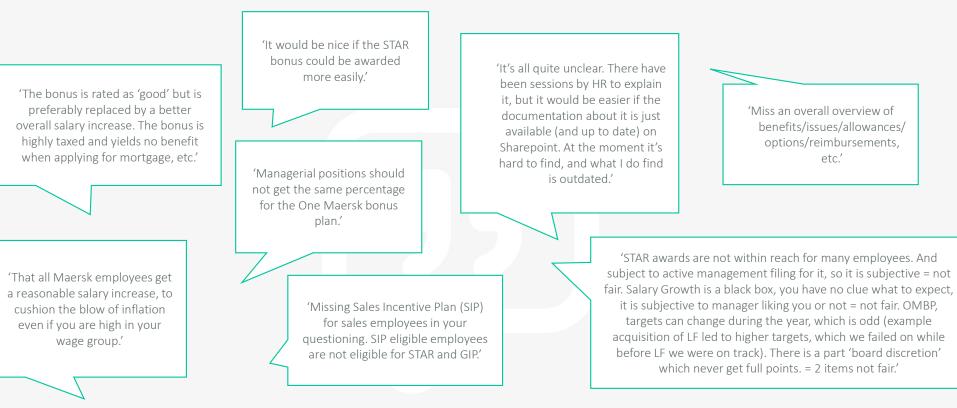
Question: How would you rate these schemes? Base: all (n=186)

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InnerVoice

Theme in detail: Income Anthology of what employees miss in the theme 'Income'

InnerVoice



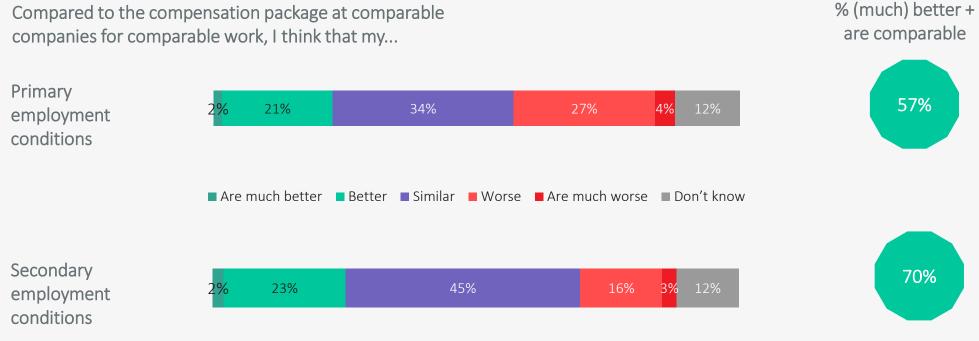
Question: Do you miss anything, or do you have any suggestions to improve existing agreements relating to 'Income'? Base: all (n=186)

Theme in detail: Income

InnerVoice

Secondary employment conditions are rated better than primary employment conditions

• No significant difference was seen in this between employees with different demographic characteristics, job title or department.



Question: Compared to the compensation package at comparable companies for comparable work, I think that my... Base: all (n=186)

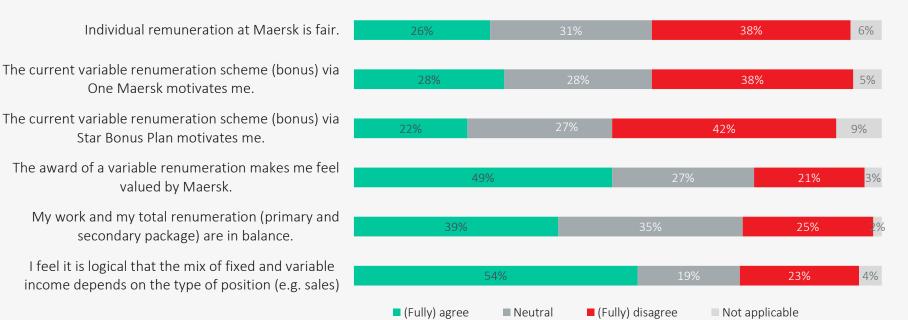
Theme in detail: Income

InnerVoice

The Star Bonus Plan in particular does not motivate many employees

- OCL employees are least likely to say they are motivated by One Maersk (15%) and the Star Bonus Plan (15%).
- Managers are relatively more likely to believe that overall pay is balanced (60%) than other employees (36%).
- As employees work at a higher job level, they more often find it logical that the ratio of fixed-variable income depends on the type of job.

To what extent do you agree with the following statements (on fixed and variable remuneration):



Question: To what extent do you agree or disagree with the following statements? Base: all (n=186)

Theme in detail: Income

InnerVoice

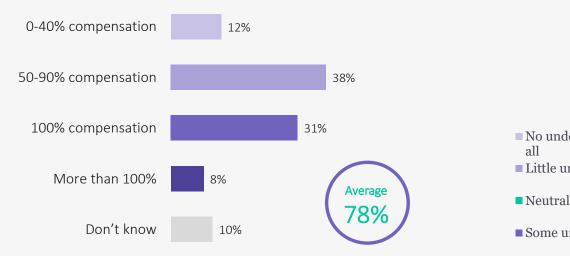
Price increase compensation: 27% have (some) understanding if the current high price increases are NOT fully compensated by collective (\overline{CLA}) salary increases

all

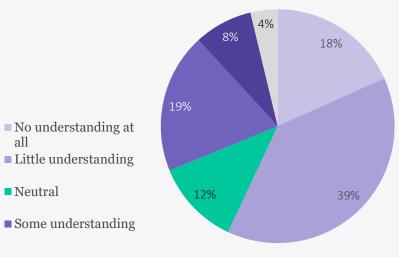
• The older the employees, the more they think compensation for price rises should be higher in the collective agreement salary increase (25-34 years 73%, 55+90% on average).

• The higher the job level, the higher the understanding of not being fully compensated (level 2, 9%, level 5+, 44%). Understanding is also higher among managers (40%) than among other employees (24%).

Compensating price increases through collective (CLA) salary increases



Understanding if the current high price increases are NOT fully compensated by collective (CLA) salary increases

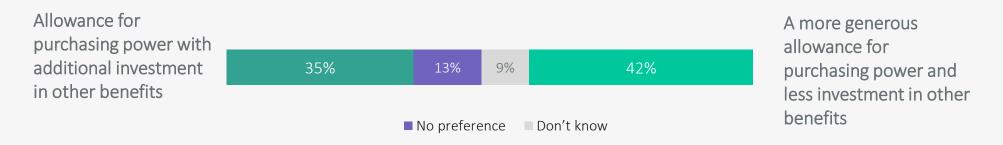


Question: To what extent do you think price rises should be compensated by collective (CLA) salary increases? Question: To what extent do you understand if the current high price increases are NOT fully compensated by collective (CLA) salary increases? Base: all (n=186)

Theme in detail: IncomeEmployees are divided in terms of preference for an allowance for purchasing power and investment in other benefits

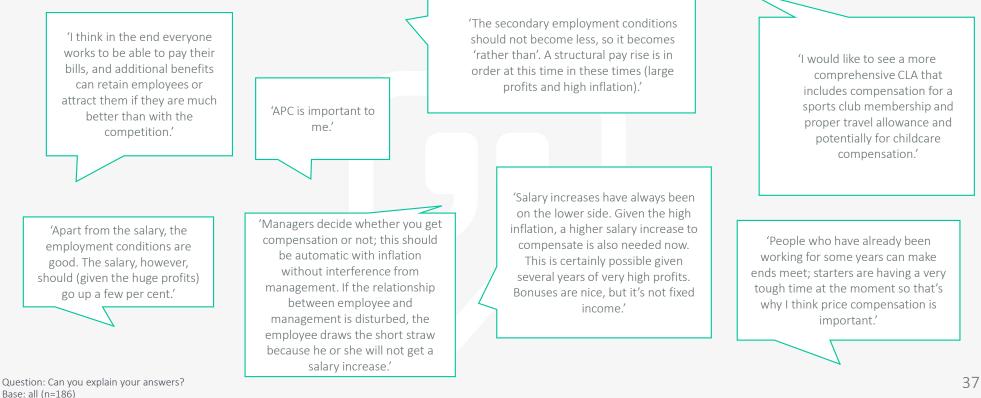
• No significant differences were detected between the different subgroups.

What is your preference?



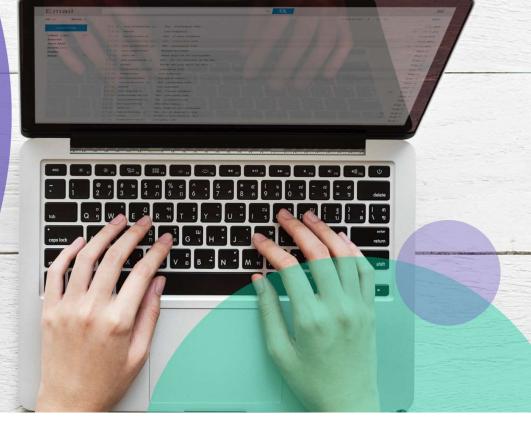
Theme in detail: Income

Anthology of explanation of preference for an allowance for purchasing power and investment in other benefits



InnerVoice

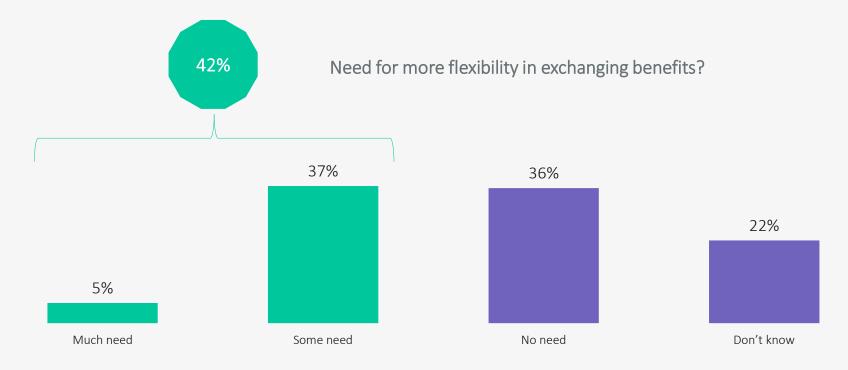




Theme in detail: Flexible conditions 42% need this a lot/somewhat



• Managers are relatively more likely to say they need (a lot/somewhat) flexibility in employment conditions (60%), while other employees are relatively more likely not to know the answer to this (don't know 26%).



Question: Do you need more flexibility in exchanging benefits? base: all (n=186)

Theme in detail: Flexible benefits

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Collection of interesting benefits to exchange



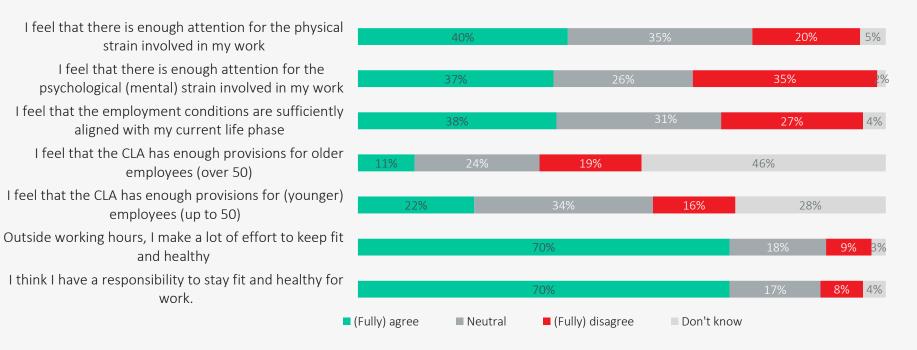
Question: The exchange of which benefits is interesting for you? Base: all (n=186)





Theme in detail: Health and vitalityInnerVoiceFor older employees in particular, it is believed that more could be done.

- Managers are relatively more likely than other employees to feel that sufficient attention is paid to physical workload (60% vs 35%).
- None of those over 55 agree that there are enough provisions for older employees.
- Managers and the employees (86%) in the higher levels (level 5+ 92%) are more likely to feel that they themselves have a responsibility to stay fit and healthy for work.

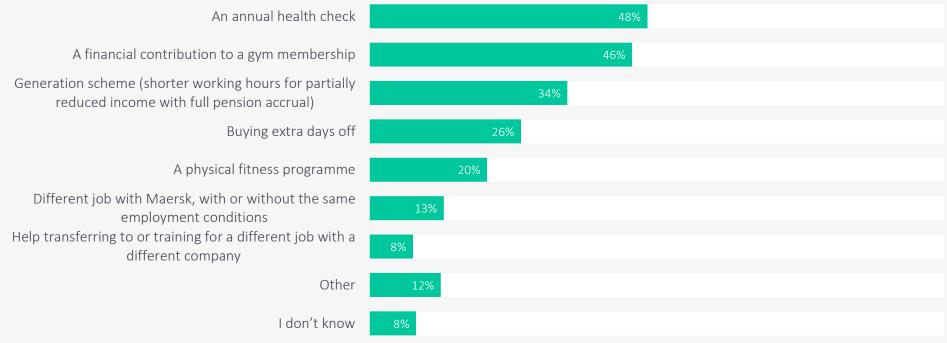


Question: To what extent do you agree or disagree with the following statements? Base: all (n=186)

Theme in detail: Health and vitality Almost half the employees mention an annual health check

InnerVoice

- Women are relatively more likely than men to mention a financial contribution for a sports club membership (57%) and buying additional leave days (35%).
- The older the employees, the less often they mention a sports club membership (from 86% to 18%), but the more often they mention a generation scheme (0 to 59%).



What do you need to be able to continue working in good health in the future?

Question: What do you need to be able to continue working in good health in the future? Base: all (n=186)

6. Development and career

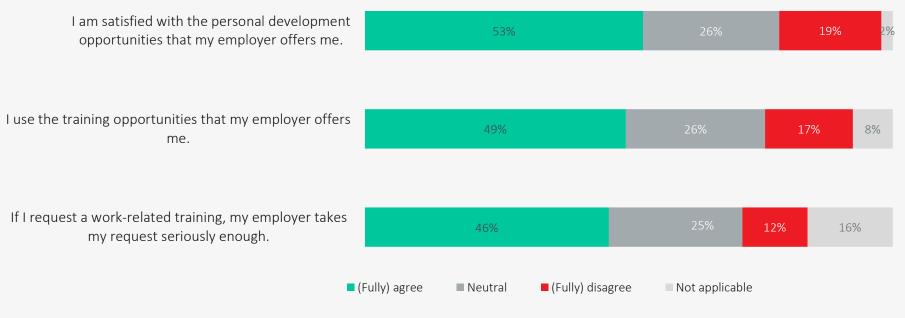
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Theme in detail: Development and career About half the employees take advantage of training opportunities

InnerVoice

• Men are more satisfied with the development opportunities offered than women (61% vs 46%).



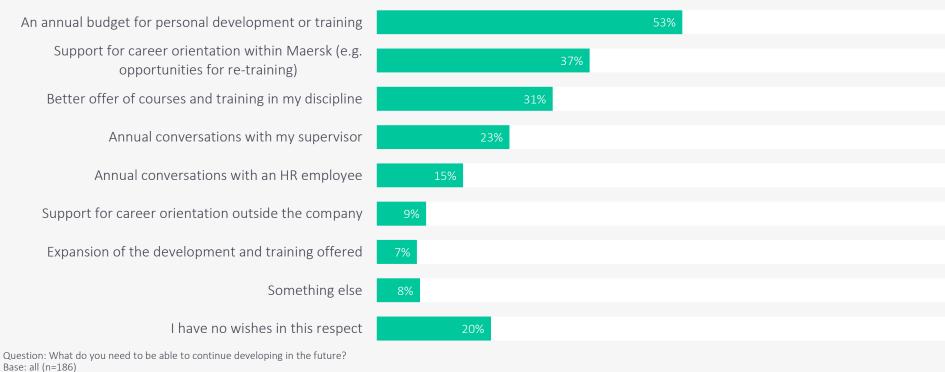
Question: Can you indicate to what extent you agree with the following? Base: all (n=186)

Theme in detail: Development and careerInnerVoiceAbout half the employees mention an annual training/development budget

- Men and employees who have been with Maersk for a long time are relatively more likely to mention that they have no wishes in this area (male 26%, >15 years in service 44%).
- The older the employees, the less often they mention an annual budget (25-34 years 74%, 55+ 27%).

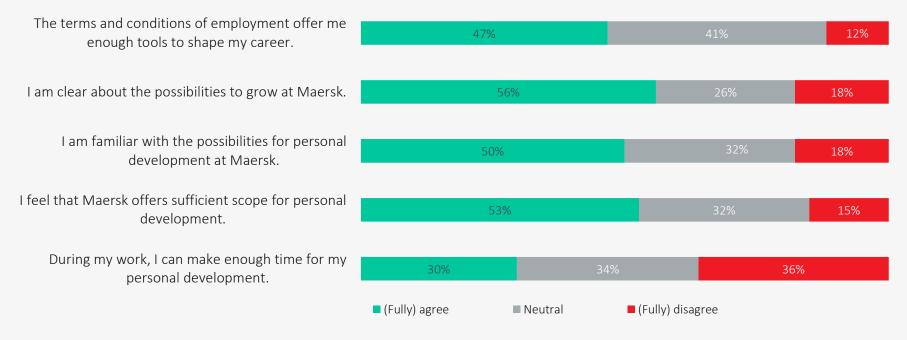
What do you need to be able to continue developing in the future?

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Theme in detail: Development and careerInnerVoiceFor two out of three it is difficult to find enough time for developmentInnerVoice

• Managers are more positive on all these statements regarding development and career than other employees. The same applies to men, compared to women.



Question: To what extent do you agree or disagree with the following statements? Base: all (n=186)

Theme in detail: Development and career Anthology of what employees miss in this area

InnerVoice



Question: Do you miss anything, or do you have any suggestions to improve existing agreements relating to 'Development and career'? Base: all (n=186)



Importance of the various employment conditions After income, time is an important employment condition

InnerVoice

• As employees get older, 'time' becomes more important while 'development and career' becomes less important.

Suppose you have a one-off amount of € 1,000 to allocate to the various employment conditions. How would you prefer to allocate this amount?

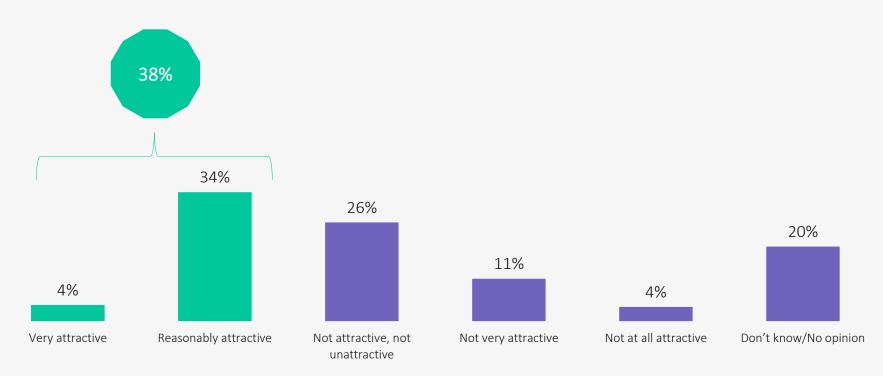


Question: Suppose you have a one-off amount of € 1,000 to allocate to the various employment conditions. How would you prefer to allocate this amount? Base: all (n=186)

Attractiveness of employment conditions for recruiting new colleagues

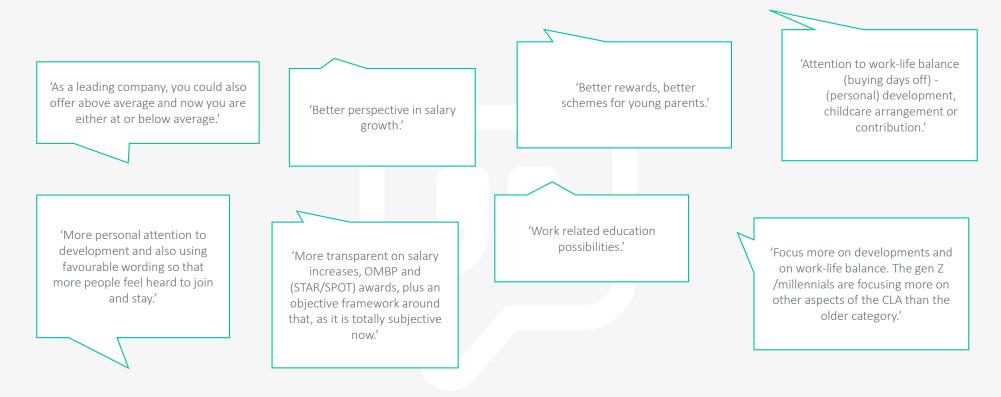
InnerVoice

• Employees working at Ocean Products are most satisfied with the attractiveness of the employment conditions (52%).



Question: How attractive do you think the employment conditions in the current CLA are for the recruitment of new colleagues? Base: all (n=186)



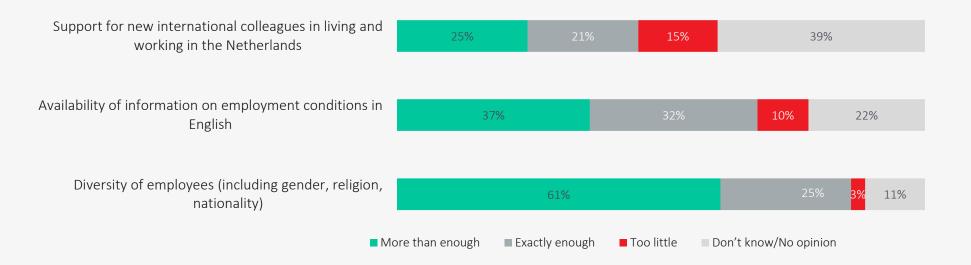


Question: How do you think the current CLA could be changed to make it more attractive to new colleagues? Base: all who answered the last question with 'not attractive/not unattractive', 'not very attractive' or 'not at all attractive' (n=77)

Diversity at Maersk Support from international colleagues is not always enough

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• Managers and employees in higher job levels are more likely to consider diversity at Maersk sufficient (managers 74%, level 5+ 72%)



Question: How do you rate the activities and support Maersk offers in the following areas? Base: all (n=186)

Diversity at Maersk Collection of comments on statements regarding 'Diversity'.

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Question: Can you explain your answers? Base: all (n=186)

Appendix



Research justification Current situation



Questionnaire for all Maersk employees

186 participants, 31% response

Breakdown of responses

Good distribution across background characteristics:

- Gender 59% male; 41% female
- Age: 28% up to 35 years; 41% 35-44 years; 31% 45-65 years
- Department: 42% NEC Area; 25% OCL; 15% Ocean product; 18% other
- Managerial role: 20%; 80% not
- Employed by Maersk: 35% less than 5 years; 32% 5-15 years; 32% longer than 15 years
- Scale/Job level: 15% 1-2; 42% 3; 28% 4; 15% 5+

-	Relatively many
	55+ in
	job levels 1-2:

Job level	Up to the age of 35	35-44 years	45-54 years	55-65 years
1-2	20%	8%	9%	27%
3	47%	33%	42%	32%
4	22%	33%	18%	18%
5+	8%	17%	15%	14%
Don't want to say	2%	8%	15%	9%



InnerVoice

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